

Message Text

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22

ACTION EB-07

INFO OCT-01 EA-07 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

 DOTE-00 INR-07 NSAE-00 FAA-00 L-03 /027 W

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R 212147Z JAN 76

FM AMEMBASSY WELLINGTON

TO SECSTATE WASHDC 749

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E.O. 11652: N/A

TAGS: EAIR, NZ

SUBJECT: CIVAIR: PAN AM AND NZ SPECIAL FARES PROBLEM

REF WELLINGTON 0093

1. E/C. COUNSELOR CALLED ON DEPUTY SECRETARY OF TRANSPORT, A.J. EDWARDS (SECRETARY OF TRANSPORT POLASCHEK IS AWAY ON LEAVE) TO EXPRESS CONTINUED CONCERN OF THE USG IN THIS MATTER. HE ALSO NOTED THAT POSSIBLE IMPAIRMENT OF PAN AM'S COMPETITIVE POSITION AND PERHAPS ITS FAIR AND EQUAL OPPORTUNITY TO OPERATE INTO AND OUT OF NEW ZEALAND MIGHT RESULT FROM GNZ ACTION. A LETTER ADDRESSED TO MR. POLASCHEK WAS LEFT REITERATING THIS CONCERN AND, USING THE LANGUAGE OF STATE 011403, PROPOSING THAT ENCOURAGEMENT BY GNZ CIVIL AVIATION AUTHORITIES (CAA) OF AIR NEW ZEALAND (ANZ) TO MEET WITH PAN AM TO FIND A SOLUTION WOULD BE USEFUL.

2. EDWARDS SAID HE WAS SCHEDULED TO GO TO AUCKLAND ON JAN. 23 WITH NEW MINISTER OF TRANSPORT, COLIN MCLACHLAN TO CALL ON ANZ AND AT THAT TIME HE WOULD SUGGEST THAT ANZ "GIVE IT A GO" WITH PAN AM. HE SAID HE WOULD LET US KNOW RESULTS.

3. EDWARDS TOOK PAINS TO ASSURE E/C COUNSELOR THAT IT WAS NOT THE INTENT OF GNZ THAT ITS ACTION SHOULD

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IMPAIR PAN AM'S COMPETITIVE POSITION OR ITS EQUAL

OPPORTUNITY TO OPERATE IN NEW ZEALAND.

4. FYI: IN TELCON BETWEEN D. MORGAN, PAN AM NZ DIRECTOR AND E/C COUNSELOR, MORGAN SAID THE INFORMAL CONVERSATIONS HE HAD HAD WITH ANZ HAD LET HIM TO BELIEVE THAT THOUGH ANZ MAY BE SYMPATHETIC TO WORKING OUT AN ADJUSTMENT THEIR SOUNDINGS OF GNZ CIVIL AIR AUTHORITIES GOT RESPONSE THAT GNZ FELT IT MUST NOW STAND ON THE POSITION IT HAD TAKEN. HE ADVISED TAT A RECENT TELEX FROM PAN AM NY INFORMED HIM THAT ON BASIS OF INSTRUCTIONS DEPARTMENT WAS SENDING TO EMBASSY RE SUGGESTION THAT ANZ NEGOTIATE WITH PAN AM (THROUGH IATA), DESPITE GNZ REJECTION PAN AM SHOULD CONTINUE IN THE INTERIM IN ACCORDANCE WITH THE DECEMBER 19 FILING (WELLINGTON 3870).

5. MORGAN SAID GNZ CIVAIR AUTHORITIES WERE APPARENTLY ALSO NOW RECEIVING EXPRESSIONS OF GOVERNMENT INTEREST ON THE PART OF CIVIL AVIATION OF OTHE COUNTRIES, E.G. KLM, LUFTHANSA, AND UTA. (UTA IS APPARENTLY STILL OPERATING ON THE BASIS OFOLD FARES AND CONDITIONS BETWEEN AUCKLAND AND PARIS BECAUSE GNZ HAD NOT NOTIFIED FRENCH GOVERNMENT. GNZ CIVIL AIR AUTHORITES HAD REPORTEDLY ADMITTED ORALLY THAT THEY HAD ERRED BUT THEY WOULD NOT PUT THIS IN WIRTING).

6. TEXT OF LETTER FROM PAN AM NZ DIRECTOR DATED JAN 16 TO POLASCHEK (PARA 4 OF WELLINGTON 0093) FOLLOWS:

"YOUR TELEGRAM OF THE 6TH. JANUARY AND YOUR LETTER OF 9TH. JANUARY ARE ACKNOWLEDGED.

"I AM REQUESTED TO ADVISE YOU THAT OUR FILING OF 19TH. DECEMBER WAS MADE AT THE SPECIFIC REQUEST OF THE U.S. STATE DEPARTMENT IN AN EFFORT BY BOTH THEY, ANDPAN AM, TO MAKE A CONCILIATORY MOVE.

"SINCE THIS IS A MATTER STILL BEING HANDLED BETWEEN TWO GOVERNMENTS PAN AM BELIEVES THAT IT SHOULD NOT DEVIATE FROM THE FILING UNTIL THE PROBLEMS ARE LIMITED OFFICIAL USE

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RESOLVED, OR WE RECEIVE FURTHER ADVISE FROM THE U.S. GOVERNMENT.

"I THERE FORE CONFIRM OUR IMPLEMENTATION OF THOSE PORTIONS OF THE FILING WHICH ARE ALREADY APPROVED AND ADVISE THAT PAN AM WILL MAINTAIN ITS POSITION IN CONNECTION WITH THE FARE LEVELS, AND CONDITIONS, AS INCLUDED IN ITEM 2 OF OUR FILING."

KILLGORE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIR ROUTES, AIR FARES, AVIATION AGREEMENTS, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 21 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976WELLIN00205
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760024-0327
From: WELLINGTON
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760134/aaaabeac.tel
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Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
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Original Previous Handling Restrictions: n/a
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Previous Handling Restrictions: n/a
Reference: 76 WELLINGTON 93
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Review Authority: morefirh
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Review Content Flags:
Review Date: 21 APR 2004
Review Event:
Review Exemptions: n/a
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Margaret P. Grafeld
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Review Withdrawn Fields: n/a
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TAGS: EAIR, NZ, US, PANAM, (EDWARDS, A J)
To: STATE
Type: TE
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